

Team Power Workshops & Training Series

**EMPOWER YOUR TEAM TO EXPAND YOUR BUSINESS HORIZONS:
TAKE YOUR BUSINESS PERFORMANCE TO NEW HEIGHTS WITH A POWERFUL
1-DAY BREAKTHROUGH TRAINING PROGRAM.**

LEADERSHIP POWER: Influence with Passion

Participants will discover the different styles of leadership to learn how to **lead people** as opposed to managing them. They'll learn the secrets to being a REAL change agent in your business, building trust within a team, and creating faster results. Plus... they'll gain the tools to confidently correct course as required to hit their targets!

ETIQUETTE EXCELLENCE: How To Impress In The 21st Century

Participants will become fully acquainted with how to create a powerful impression! This workshop delves beyond the cliché and gives attendees the tools to become **master influencers and rapport builders**. They'll discover how to build networks and stand out from the crowd as leaders. Plus... they'll have the opportunity to have all those awkward corporate etiquette questions answered!

PERSONAL PRODUCTIVITY & EFFECTIVENESS: Structured For Success

This workshop will turn your team into super achievers with *Nothing Beats Action's* productivity strategies. Participants will discover how to be assertive and powerful when it matters – in order to create BIG results quickly. This workshop will also cover tools for effective goal setting and task management as a team.

NEGOTIATION KNOW-HOW: Achievement Strategies

Have your team members become powerful negotiators in the corporate arena with our secret behavioural strategies and techniques that will transform them into master deal makers. Plus... participants will learn what they should NEVER do when negotiating, and how to effectively “seal a deal.”

**ENJOY ENDURING SUCCESS IN YOUR DEPARTMENT:
FUTURE-PROOF YOUR BUSINESS PERFORMANCE AND PROFITS BY INVESTING
IN HIGH-IMPACT COACHING**

Staff turnover and burnout creates a huge burden on large organizations and fast-growth companies alike... and the loss of sales team members and departure of high performers is especially damaging. Besides ongoing recruitment and training costs, the opportunity cost of missed sales is enormous!

Discover how to create enduring success in your business with *Nothing Beats Action's* signature peak performance coaching programs, designed for **high-performing sales executives, managers, and CEOs.**

Nothing Beats Action's peak performance coaches are master trainers adept at creating **total mind-body transformation** that is dramatic, sustainable and enduring. While Sharon works on increasing sales performance, our coaches work with you and/or your team members to create LASTING performance and increased capacity through a **combination of life coaching, mindset training, nutritional analysis, and fitness programs.**

