

# Sales Coaching Programs

## CREATE A TEAM OF SALES STARS!



### Supercharge Sales Coaching Sessions

This is a fully flexible, package of 6 X 1-hour sales coaching sessions with Sharon Byrne. This package is designed for CEOs, team leaders, or sales executives who want to schedule sessions on an “as you need them” basis to suit their own learning and implementation curve. Sharon will structure each session around the strategies that will have the **biggest impact on each individual’s results** – specific to their situation and skill-set.



### Platinum Sales Breakthrough Coaching Program

This is a comprehensive sales coaching program delivered by the *Nothing Beats Action* team over a 6 or 12-month program. With site visits to your business, tailored scripting and sales tools for team members, and hard-hitting mentoring, this program is designed for organizations and departments that want a comprehensive program that creates star performers and record-breaking results.

*“Achieve immediate results and transform what’s possible in your business and career FOREVER.”*



# Instant Impact... Sales Workshop Series

## NOW YOUR WHOLE TEAM CAN DISCOVER THE SECRETS TO CONSULTATIVE SELLING!

### *Instant Impact Sales Workshops are designed to:*

- ✓ Boost **client conversions and cashflow** in your business via instantly applicable sales training and a proven consultative selling process
- ✓ **Up-skill your team** so that they can be relied upon to secure new revenue in your business (and new team members will have a system to follow!)
- ✓ **Deliver profound human behavioural insights** for you and your team that will change the way you do business and view “selling” forever!

Sharon Byrne leads personalised, in-house sales acceleration training days for progressive companies, consultancies, and businesses that want to **save time and make money** by receiving proven sales models, scripts and systems tailored to suit their business and operating environment.

At *Nothing Beats Action*, we design your in-house workshop experience to suit your needs via a 1, 2 or 3-day structure. You’ll benefit from hard-hitting sales content, live demonstrations, interactive exercises, question & answer time *plus* hot seat coaching sessions that create real-time results! Booking Sharon Byrne is the FASTEST way to create sales momentum in your business.